



Announcing a National Search for a Major Gifts Officer

The Rescue Mission of Middle Georgia, a not-for-profit, faith-based organization that assists people in need, seeks an experienced fundraiser to serve as its **Major Gifts Officer**. Applications and nominations are invited.

Since 1952 the Rescue Mission has provided residential shelter and meals to those in need in the central Georgia community. Located in Macon, Georgia, the organization receives no government funding. Its income is primarily based on gifts from individuals, corporations, civic organizations, churches, foundations, and donations of items sold through its Bargain Center Thrift Store.

The Mission serves individuals facing homelessness, domestic violence, and poverty. The organization accommodates the needs of their residents in their 26,000-square-foot facility, complete with commercial kitchen, men and women's lodging, chapel, meeting rooms, and library.

The Mission offers assistance to the economically disadvantaged through its:

- **Men's Recovery Program**—Faith-based residential recovery program for homeless men focused on recovery from addictions and other hurts and a return to self-sufficiency
- **Dove Center**—Residential program for female survivors of domestic violence and their children including services to help them heal from abuse and gain life skills to learn independence
- **Community Outreach**—Daily meal program for the transient homeless population throughout the year, including a Thanksgiving and Christmas Holiday Dinner for anyone in need and delivery for elderly or disabled who are not able to leave their home

Major Gifts Officer:

The **Major Gifts Officer** furthers the work of the Rescue Mission of Middle Georgia by involving influential community leaders and organizations from the Middle Georgia area through the cultivation and solicitation of financial gifts and the development of broader spheres of influence. The Major Gifts Officer reports to the Director of Development and is responsible for the acquisition of major gifts and the cultivation of major donors as well as corporation and church relations.

Responsibilities

- Identification and cultivation of existing donors who have the capacity to become major donors
- Research and cultivation of new contacts in the community who have the potential to become major donors
- Cultivation and solicitation of additional financial support from corporations and churches that already are supporters
- Development of financial gifts from corporations and churches that currently are involved with the Mission's non-financial programs, such as event sponsorships, food drives, gifts-in-kind, volunteers, etc.
- Identification and solicitation of corporate sponsorships for events and activities sponsored by Rescue Mission
- Involvement in Capital Campaign leads and major gift giving
- Development of non-financial participation from organizations that currently give monetary contributions
- Cultivation of organizations that are not currently involved in any way with the Mission
- Assistance in the development of a monthly giving program

Qualifications

Candidates should have the experience and skills set that demonstrate the ability to successfully manage and accomplish all of the responsibilities of the Major Gifts Officer.

Applications and Nominations

To apply, submit a cover letter outlining how your experience matches the responsibilities of the position, a resume, five references with contact information, and your answers to the questions at <http://www.myersmcrae.com/skins/userfiles/file/MMQuestions.pdf> to:

RescueMission@myersmcrae.com

Review of applications begins immediately. The search remains open until the position is filled.

Nominations should be sent to the email address above with full contact information on the individual nominated. We will contact the individual and invite the person to submit an application.

Myers McRae Executive Search and Consulting is assisting the Rescue Mission with this search. The consultant team leaders are **Emily Parker Myers**, President and CEO, and **Bobby Pope**, Vice President.



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