

National Executive Search Announcement



Vice President for Advancement & Executive Director of the Foundation

Florida Gulf Coast University, a unit of the State University System of Florida, invites applications and nominations for the Vice President for Advancement and Executive Director of the Florida Gulf Coast University Foundation.

Working closely with the President and the Florida Gulf Coast University Foundation Board, the chief advancement officer assists in undergirding the mission of the University through the successful operations of a comprehensive fundraising program.

The Vice President is responsible for all fundraising as well as the University's Office of Community Relations and Marketing, the Alumni Association and the Florida

Gulf Coast University Foundation. As Executive Director of the Foundation, the Vice President is in charge of program coordination and director relations for the Foundation Board of Directors.

The Florida Gulf Coast University Foundation to date has raised more than \$300 million for scholarships, academic programs, endowed chairs, and buildings for the 15-year-old University. Decreased availability of State

funds requires exceptional leadership and results from the Vice President for Advancement in raising significant private funds to support rapidly growing needs for academic programs, student scholarships, and buildings and facilities.

QUALIFICATION REQUIREMENTS:

Qualified candidates must have a master's degree from an accredited institution in an

appropriate area of specialization and eight years of appropriate experience in higher education or related areas, or a bachelor's degree from an accredited institution in an appropriate area of specialization and 10 years of appropriate experience in higher education or related areas. Additionally, the successful candidate must have:

- Demonstrated experience in successful fundraising activities and campaign management, encompassing goal setting, planning and implementing strategies, identifying new donors, and soliciting gifts
- In-depth understanding of budgets and financial records associated with a comprehensive advancement program
- The ability to oversee and direct activities and events for fundraising and other University initiatives
- The ability and confidence to develop and cultivate relationships with established and prospective donors, including individuals, businesses and foundations, for securing private funds
- The ability to manage staff and multiple responsibilities and projects, including the annual fund, major gifts, alumni

relations, a comprehensive program of estate and planned gifts, corporate and foundation fundraising, and the management of volunteers

- Extensive personal community involvement to represent the University
- The willingness and ability to travel as needed

Preferred Qualifications:

- Demonstrated experience in alumni relations and community relations and marketing
- Experience in directing Foundation finances and investments
- Proven leadership qualities
- Strategic thinker

ABOUT FLORIDA GULF COAST UNIVERSITY:

Opened in 1997 as the 10th institution in the State University System of Florida, Florida Gulf Coast University is situated on 760 acres in the heart of coastal Southwest Florida, where the climate is mild, the air is clean, and the sunshine is abundant. The University has carefully preserved its natural setting, providing a living laboratory and a campus rich in wooded trails and tranquil lakes. Florida Gulf Coast University has



a diverse enrollment of 13,000 students, with 3,500 living in student housing.

With more than 1,200 faculty and staff, Florida Gulf Coast University features small classes and personalized attention for students. The University offers 51 undergraduate programs and 32 graduate programs, including a doctorate in physical therapy and a doctorate in education, and a technology-enhanced campus with state-of-the-art facilities to support educational programs.

Five colleges offer degree programs in Arts and Sciences, Business, Education, Health Professions, and Professional Studies. The most popular majors include Accounting, Biology, Business, Communication, Criminal Forensics, Criminal Justice, Elementary Education, Environmental Science, Resort and Hospitality Management, Marketing and Psychology. Examples of STEM programs offered include Environmental and Marine Sciences, Biotechnology, Computer Information Systems and Engineering. On the masters' level, most popular programs include Business Administration, Educational Leadership, Public Administration and Social Work. To date, the University has more than 12,000 graduates.



At Florida Gulf Coast University, a well-rounded educational experience does not consist solely of academics. Service learning plays a vital role in a Florida Gulf Coast University education, with students providing more than 114,000 hours of service to hundreds of community organizations and projects annually. On-campus activities include 14 NCAA Division I athletic teams and more than 160 student clubs, organizations, fraternities and sororities.

ABOUT FORT MYERS, FLORIDA:

Fort Myers is in the heart of sunny Southwest Florida. Home to many of Florida's most beautiful beaches, there are plenty of outdoor nature activities and fun water sports to enjoy. Family friendly and filled with activities and amenities for all ages, the Greater Fort Myers community embraces a dedicated commitment to quality of life.

Southwest Florida is one of the country's fastest growing regions and offers a large variety of places to dine, shop, and play. Several shopping centers are within a short distance of the University and offer movie theaters, popular retail shops, great restaurants and other entertainment opportunities.

The area offers a variety of natural wonders and wildlife, including dolphins, manatees, ecological parks, saltwater and fresh water fish and eagles. The Germain Arena, home of the Florida Everblades (hockey) and the Florida Firecats (AF2 football), serves as a venue offering sporting events, concerts and ice-skating. Southwest Florida International Airport is also conveniently located



a short ride from the campus.

TO APPLY:

To submit applications, please visit Florida Gulf Coast University's SOAR web site at <https://jobs.fgcu.edu> and access Requisition #1377. Review of applications will begin immediately, and the position will be open until filled. Only applications submitted through the SOAR Web site will be accepted.

Under Florida Public Record Law, applications submitted are available for public review upon request.

TO SUBMIT A NOMINATION:

To submit a nomination, send the contact information to:

FGCU@myersmcrac.com

The individual will be contacted

and invited to apply.

For more information about this opportunity, contact the search consultants of Myers McRae Executive Search and Consulting:

Emily P. Myers

President and CEO

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478-330-6222

and

Kenny Daugherty

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Florida Gulf Coast University is an EO/EA/ AAI, which has a commitment to cultural, racial, and ethnic communities and encourages women and minorities to apply.